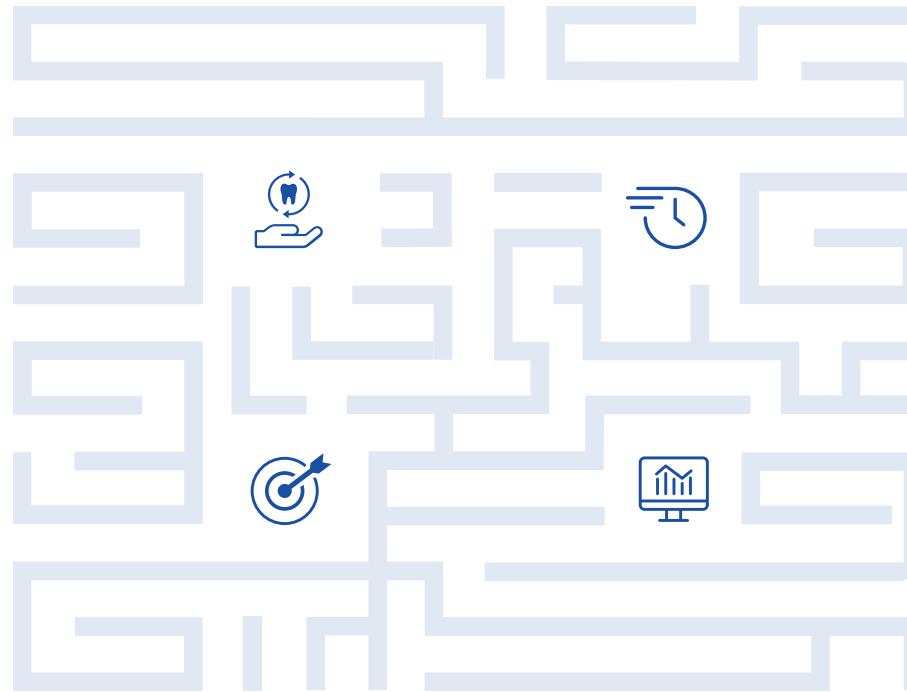


The Path to Organizational Growth Can Be a Maze.



DSOs face a number of challenges in delivering optimal patient outcomes while driving organizational growth:

- 1 Delivering consistent patient and practice outcomes at scale.
- 2 Quick onboarding of new clinicians and team members to a high performance level.
- 3 Aligning implementation to practice and organizational targets.
- 4 Ability to track team engagement across the organization.

SPEAR®

Transform the Future of Your Practice With Spear Enterprise.

For more information or to move forward, please scan the QR code:



The Clear Path to DSO Growth

Spear Enterprise combines Spear's award-winning educational content with a proven operational enablement methodology designed specifically for DSOs to maximize practice outcomes organization-wide.



speareducation.com/enterprise

SPEAR®

Let Spear Enterprise Guide The Way

Effective structured learning and performance tracking improves patient outcomes and accelerates production growth.

Spear Enterprise enables DSOs to:

- ✓ Scale and standardize industry-leading continuing education for clinicians and practice teams.
- ✓ Connect learning to SOPs, protocols and tools.
- ✓ Apply learning to enhance patient and practice outcomes.
- ✓ Track team training and performance in practices across the organization.
- ✓ Expand clinical service offerings to patients.
- ✓ Improve case acceptance.
- ✓ Improve retention and recruitment of high-quality providers.
- ✓ Meet organizational needs with a regular and responsive cadence.
- ✓ Drive practice and organizational growth.

“

Partnering with a world-class organization like Spear is transformational. Elite Dental Partners and Spear have co-developed clinical support programs that enable us to deliver best-in-class care to our patients. The training, support, resources and ongoing customization of this program have been delivered with the premier quality synonymous with Spear.”

— Adam Burr, DDS, Chief Dental Officer, Elite Dental Partners

Unlock the Practice Growth Solution For DSOs

Dentists who attend Spear hands-on workshops have increased their production **12–15% YOY.**



Achieve transformative results.

Since partnering with Spear in 2018, Cherry Tree Dental has grown from seven locations to 40 locations. Spear Online and campus workshops are a core part of their 80+ dentists' training, and have helped to broaden their clinical skill sets, shift from single-tooth to comprehensive dentistry, and increase their confidence in patient management.

Leverage the expertise and resources of the world's largest membership dental community.



23,000

Spear Education members

5,200+

Online educational videos

16,500

Spear Online subscribers

376K+

Annual hours of content consumed

700+

Study Clubs

300+

Annual campus workshops offered

What's Included In Spear Enterprise

Spear Enterprise is a full-featured solution that drives clinical expansion organization-wide, enabling practices to enhance patient outcomes and increase production revenue.

Education

- Co-branded Online Curriculum Portal (Spear/DSO) featuring **Spear Online**, dentistry's most innovative learning platform, with an award-winning library of CE-based clinical lessons, staff training, team meeting, and patient education resources.
- Access to peer-to-peer learning in Spear's renowned Study Clubs, as well as in-person education at the Spear campus, in sessions led by our distinguished faculty.
- Enterprise-specific, hands-on **interactive workshops** for:
 - Improving Case Acceptance (for clinicians and practice teams.)
 - Operational Learning Enablement (for operators focused on implementation of learning into practices at scale.)
- **Patient education resources** that have been proven to **increase case acceptance 91+%**.

Services

- A dedicated **Enablement Executive** to create and manage applied learning curricula for the entire enterprise team to ensure learning tracks connect to practice outcomes.
- **Proven operational enablement methodology** to connect learning to SOPs, protocols and tools, driving practice growth.

Technology

- An Enterprise-level **Learning Management System**, with reporting to track team learning engagement.
- An exclusive, DSO-specific **technology platform** tailored to your organization's needs.

Adaptation

- A **commitment to adapt** to the changing needs of your organization.
- A **flexible, tiered pricing model** that enables organizations to adjust costs to fluctuating utilization.