

The Path to Organizational Growth Can Be a Maze.



DSOs face a number of challenges in delivering optimal patient outcomes while driving organizational growth:

- ✓ Delivering consistent patient and practice outcomes at scale.
- ✓ Quick onboarding of new clinicians and team members to a high performance level.
- ✓ Aligning implementation to practice and organizational targets.
- ✓ Ability to track team engagement across the organization.

SPEAR®

Transform the Future of Your Practices With Spear Enterprise.

For more information or to move forward, please contact:



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SPEAR®

The Clear Path to DSO Growth

Spear Enterprise combines Spear's award-winning educational content with a proven operational enablement methodology designed specifically for DSOs to maximize practice outcomes organization-wide.



speareducation.com/enterprise

Let Spear Enterprise Guide The Way

Effective structured learning and performance tracking improves patient outcomes and accelerates production growth.

Spear Enterprise enables DSOs to:

- ✓ Scale and standardize industry-leading continuing education for clinicians and practice teams.
- ✓ Connect learning to SOPs, protocols and tools.
- ✓ Apply learning to enhance patient and practice outcomes.
- ✓ Track team training and performance in practices across the organization.
- ✓ Expand clinical service offerings to patients.
- ✓ Improve case acceptance.
- ✓ Improve retention and recruitment of high-quality providers.
- ✓ Meet organizational needs with a regular and responsive cadence.
- ✓ Drive practice and organizational growth.

“Partnering with a world-class organization like Spear is transformational. Elite Dental Partners and Spear have co-developed clinical support programs that enable us to deliver best-in-class care to our patients. The training, support, resources and ongoing customization of this program have been delivered with the premier quality synonymous with Spear.”

Adam Burr, DDS, Chief Dental Officer, Elite Dental Partners

Unlock the Practice Growth Solution For DSOs



Dentists who attend Spear hands-on workshops have increased their production **12-15% YOY**.

Achieve transformative results.

Since partnering with Spear in 2018, Cherry Tree Dental has grown from seven locations to 40 locations. Spear Online and campus workshops are a core part of their 80+ dentists’ training, and have helped to broaden their clinical skillsets, shift from single-tooth to comprehensive dentistry, and increase their confidence in patient management.

Leverage the expertise and resources of the world’s largest membership dental community.

23,000 Spear Education members	5,200+ Online educational videos
16,500 Spear Online subscribers	376K+ Annual hours of content consumed
700+ Study Clubs	300+ Annual campus workshops offered

What’s Included In Spear Enterprise

Spear Enterprise is a full-featured solution that drives clinical expansion organization-wide, enabling practices to enhance patient outcomes and increase production revenue.

- ✓ **Education**
 - ✓ **Co-branded Online Curriculum Portal** (Spear/DSO) featuring **Spear Online**, dentistry’s most innovative learning platform, with an award-winning library of CE-based clinical lessons, staff training, team meeting, and patient education resources.
 - ✓ Access to peer-to-peer learning in Spear’s renowned Study Clubs, as well as in-person education at the Spear campus, in sessions led by our distinguished faculty.
 - ✓ Enterprise-specific, hands-on **interactive workshops** for:
 - ✓ Improving Case Acceptance (for clinicians and practice teams.)
 - ✓ Operational Learning Enablement (for operators focused on implementation of learning into practices at scale.)
 - ✓ **Patient education resources** that have been proven to **increase case acceptance 91+%**.
- ✓ **Services**
 - ✓ A dedicated **Enablement Executive** to create and manage applied learning curricula for the entire enterprise team to ensure learning tracks connect to practice outcomes.
 - ✓ **Proven operational enablement methodology** to connect learning to SOPs, protocols and tools, driving practice growth.
- ✓ **Technology**
 - ✓ An Enterprise-level **Learning Management System**, with reporting to track team learning engagement.
 - ✓ An exclusive, DSO-specific **technology platform** tailored to your organization’s needs.
- ✓ **Adaptation**
 - ✓ A **commitment to adapt** to the changing needs of your organization.
 - ✓ A **flexible, tiered pricing model** that enables organizations to adjust costs to fluctuating utilization.